

September 30, 2019



ACQUISITION CRITERIA

American Assets Trust (“AAT”) is a full service, vertically integrated and self-administered real estate investment trust, or REIT, headquartered in San Diego, California. AAT’s retail portfolio comprises approximately 3.1 million rentable square feet, and office portfolio comprises approximately 3.4 million square feet. In addition, AAT owns one mixed-use property (including approximately 97,000 rentable square feet of retail space and a 369-room all-suite hotel) and 2,112 multifamily units.

Property Type:

AAT is currently seeking acquisition opportunities of irreplaceable high-quality office campuses and multi-family projects, preferably with expansion, redevelopment and lease-up/re-leasing potential, located in proven, regional trade areas within our coastal west coast target markets. Additionally, AAT is willing to evaluate portfolio transactions generally consistent with the criteria set forth herein.

Locations:

AAT seeks acquisition opportunities in the following geographic areas:

NORTHERN CALIFORNIA

San Francisco County
Santa Clara County
San Mateo County
Alameda County

SOUTHERN CALIFORNIA

Los Angeles County (West LA)
Orange County
San Diego County

OREGON

Multnomah County
Washington County
Clackamas County

WASHINGTON

King County (Seattle, Bellevue)

HAWAII

Honolulu County

Demographics:

Minimum of 50,000 people within a 3-mile radius and/or annual household income of \$100,000 within 3-mile radius.

Size:

GLA – Minimum of 100,000 square feet for office campuses and 100 units for a multi-family project.

Investment – Minimum of \$50 million. AAT will consider assuming existing loans and offers OP unit structures to defer capital gains taxes of seller.